

Peter and Kelly M.

April 2, 2018

Re: Atlas Construction project in Escondido

To whom it may concern:

It is with pleasure to convey my experience having Cameron Arnold with Atlas Construction complete a two-structure building project for us on our property.

Four years ago while looking for a home to purchase. I came across a home listed for sale as being newly constructed. The thought of building a home for us at the time was intriguing, so I visited the newly constructed home built by Atlas Construction and was pleased with the quality of work and craftsmanship done by the company. I later met Cameron Arnold at a few other building projects he had completed and felt comfortable with his work ethic and quality. It wasn't until more recently the opportunity arose to purchase land for us to build upon. Although I had already established a work-type relationship with Cameron, I did interview three other contractors for building the two structures for us. Atlas Construction still seemed to be the best fit for the work we needed completed. Cameron had the understanding of the type of style, the willingness to research the suppliers needed for the finish work we wanted, the network of multiple vendors for other supplies needed to develop the land, and a steady group of employees. His price for his work was not the least expensive, nor was the most expensive. I felt his prices were reasonable. These were the reasons I chose Atlas for the construction thus far.

Cameron has been a valuable asset to the property from start to finish. The contract with Atlas Construction included the building of a guest house and garage ONLY. In developing this land, there were many other steps to take that would make the guest house habitable and would enable us to receive a Certificate of Occupancy from the County of San Diego. This included the trenchwork for plumbing, supplying a 10,000 gallon water tank for fire, building a retaining wall and pad for SDGE provided transformer, minor grading for main house build, constant communication and direction from SDGE for trenching locations, and arranging paving and septic system installation. He has gone far beyond the scope of work in which he has been contracted. Without Cameron's willingness to assist in developing the land beyond just building the two structures, I would have had a difficult time getting this construction project completed.

I have enjoyed my time working with Cameron and his employees. Cameron is dependable, always showing up whenever we've needed to meet onsite. He has provided materials quickly and has made the project move along with rapid pace without compromising quality. His business practice is honest and he keeps a great deal of transparency. His employees are consistent and always seem happy to work. I have been able to appreciate his ability to deal with a couple of minor changes without feeling bothered, and he's been able to continue with a remedy to the minor changes flawlessly and with good attitude. Our project has stayed within the outlined contracted budget (aside from a few upgrades within our allowed items). I have found Cameron to be hard-working, always of pleasant demeanor, and eager to get the job done. He's always conveyed his striving to please the customer with this job, wanting to meet together onsite every few days to insure I'm happy with the progress and ask me questions of how I'd like something done.

With great confidence, I recommend Atlas Construction (Cameron Arnold) to build our main house on this property. Cameron and I have maintained a professional business relationship, have very compatible personalities and work ethic, and have both established a knowledge of the parcel of land that is required to continue the building project together. This parcel is now considered an "improved land" and ready for the last phase of construction. Atlas Construction would be a great benefit to us in completing the development.

Sincerely,

Kelly M.